## EBITDA and EBITDA Margin Reconciliations (In Thousands, except margin data)

## **EBITDA and EBITDA Margin**

This press release includes the financial measures "EBITDA" and "EBITDA margin". These measurements may be deemed "non-GAAP financial measures" under rules of the Securities and Exchange Commission, including Regulation G. The non-GAAP financial information may be determined or calculated differently by other companies. By reporting such non-GAAP financial information, the Company does not intend to give such information greater prominence than comparable and other GAAP financial information, which information is of equal or greater importance.

Orion Marine Group defines EBITDA as net income before net interest expense, income taxes, depreciation and amortization. EBITDA margin is calculated by dividing EBITDA for the period by contract revenues for the period. The GAAP financial measure that is most directly comparable to EBITDA margin is operating margin, which represents operating income divided by contract revenues. EBITDA and EBITDA margin are used internally to evaluate current operating expense, operating efficiency, and operating profitability on a variable cost basis, by excluding the depreciation and amortization expenses, primarily related to capital expenditures and acquisitions, and net interest and tax expenses. Additionally, EBITDA and EBITDA margin provide useful information regarding the Company's ability to meet future debt repayment requirements and working capital requirements while providing an overall evaluation of the Company's financial condition. In addition, EBITDA is used internally for incentive compensation purposes. The Company includes EBITDA and EBITDA margin to provide transparency to investors as they are commonly used by investors and others in assessing performance. EBITDA and EBITDA margin have certain limitations as analytical tools and should not be used as a substitute for operating margin, net income, cash flows, or other data prepared in accordance with generally accepted accounting principles in the United States, or as a measure of the Company's profitability or liquidity.

A reconciliation of the Company's future EBITDA margin to the corresponding GAAP measure is not available as these are estimated goals for the performance of the overall operations over the planning period. These estimated goals are based on assumptions that may be affected by actual outcomes, including but not limited to the factors noted in the "forward looking statements" herein, in other releases, and in filings with the Securities and Exchange Commission.

	Three Months Ended		Six Mo	Six Months Ended	
	June 30,	June 30,	June 30,	June 30,	
	<u>2011</u>	<u>2010</u>	<u>2011</u>	<u>2010</u>	
	(Unaudited)	(Unaudited)	) (Unaudited)	(Unaudited)	
Net (loss) income	\$ (3,21	6) \$ 7,00	9 \$ (1,678	8) \$ 11,790	
Income tax (benefit) expense	(2,12	4) 3,99	9 (1,215	5) 6,820	
Interest (income) expense, net	7	5 15	56 152	2 201	
Depreciation and amortization		9 4,56	<u> 11,140</u>	9,136	
EBITDA <sup>1</sup>		<u>4</u> \$ 15,73	<u>80</u> <u>\$</u> 8,399	9 \$ 27,947	
Operating Margin <sup>2</sup>	$(7.4)^{\circ}$	% 12.89	% (1.8)%	6 11.6%	
Impact of Depreciation and Amortization	7.99	<u>%</u> 5.3°	<u>%</u> 7.4%	<u>5.6%</u>	
EBITDA margin <sup>1</sup>	0.59	<u> 18.19</u>	<u>%</u> 5.6%	<u>6</u> <u>17.2%</u>	

<sup>&</sup>lt;sup>1</sup> EBITDA is a non-GAAP measure that represents earnings before interest, taxes, depreciation and amortization. EBITDA margin is a non-GAAP measure calculated by dividing EBITDA by contract revenues.

<sup>&</sup>lt;sup>2</sup> Operating income margin is calculated by dividing operating income plus gain from bargain purchase of equipment by contract revenues.